

CO-FOUNDER WANTED

For our start-up project in the field of innovative nanomaterials for security printing, we are looking for a **Managing Director in Start-up - Business Development (m/f/d)** to join our team of founders as soon as possible. Assume from the very beginning responsibility for the management of an R&D project (EXIST Transfer of Research) and the planned joint start-up.

About us

We are three chemists, **Dr. Phillip Roder**, **Dr. Sergio Kogikoski Jr.** and **Dr. Till T. Meiling**, who would like to establish our carbon nanodots (CND) as an innovative security feature in security printing and labelling. Our founding idea - OCTOPUS short for "**O**ptimized **c**arbon **n**anodots **t**owards **o**ptics, **p**rinting and **u**lterior **s**ensor **t**echnologies" - should thus finance the continuous development and commercialization of CNDs and other nanoparticles in a variety of (high-tech) applications.

Your role

- Overall entrepreneurial responsibility as well as (joint) management and organizational leadership of the preceding EXIST-Project and consequent start-up company
- Managing of a motivated and powerful team
- Trusting partnership with the shareholders and the management team
- Coordinating and managing operational tasks
- Representing the company at events and fairs
- Responsibility for human resources and contract management
- Further development of the company through continuous analysis and optimization of business processes
- Strategic corporate planning
 - Identification of new product trends and expansion of the range of services offered
 - Concept development for the penetration of new markets as well as expansion of the business activities in already existing fields of business
 - Digitalisation of business processes and expansion of e-commerce activities
- Ensuring the quality of reporting, including all company-relevant key figures

Your profile

- Recently completed degree in business administration (no more than 5 years ago)
- High communication and teamwork skills
- Decisiveness and a motivating and collegial management style
- Willingness to assume responsibilities combined with a high degree of self-motivation
- Ability to think flexibly
- Enthusiasm for the implementation of advanced processes
- Solution-oriented approach and hands-on mentality
- Experience in working with common IT applications
- Fluent proficiency in spoken and written German and English
- Preferably, your centre of life is in Potsdam or the immediate vicinity of the location
- Relevant professional experience, preferably in the field of chemistry and commerce is an advantage

We offer

As **CEO of the start-up company** you have the opportunity to expand your leadership experience, to help write the success story of a young and innovative company and to significantly influence its performance. You will work with an international, young and motivated team and will receive an appropriate remuneration or share in the company. In addition, we offer you an innovative and dynamic working environment with the responsibility for decision-making and leadership.