

Minimum Wages and the Business Cycle

University of Basel | Lukas Eckert | <u>lukas.eckert@unibas.ch</u> Joint project with Dean Hyslop, Steven Stillman and Conny Wunsch SERNSCHAFTLIGHE FAKULTAT

Motivation, Relevance and Contribution

Reported **minimum wage (MW) effects on employment are highly ambiguous** throughout the literature and range from strongly negative to positive. Unifying explanations for this observed effect heterogeneity are sparse. We exploit multiple age specific MW increases in New Zealand over a period of 13 years and thereby over various economic conditions to identify the **interdependence between minimum wages and business cycle** (BC) conditions as one **cause for such divergence**.

Research Questions:

- (1) Are adverse minimum wage effects determined by economic conditions?
- (2) On which margins can we observe changes with regard to minimum wage increases?

Key Results

- Observable <u>adverse employment effects during</u> <u>recession</u>, but not during economic growth
- Employment adjustments emerge mainly due to <u>reduced</u> <u>hiring</u> but not via firing
- Industries with generally low wages and therefore <u>higher</u> <u>MW-bites are most responsive</u>

Setting and Reform



2001: MW increase for 18-19-year-olds by roughly 70%

- Significant earnings increase for affected group
- If any, positive employment effect
- * Period of economic growth

2008: MW increase for 16-17-year-olds by roughly 35%

- Significant earnings increase for affected group
- Strong negative employment effect
- ✤ Start of a recession

Empirical Strategy

- Goal: Estimation of linear probability model for several outcomes: Probability to (i) be employed, (ii) enter firm, (iii) exit firm into unemployment, (iv) change firm, (v) remain in firm, (vi) enrol in education.
- Data: Administrative dataset from Ministry of Education and Inland Revenue Department for all citizens from age 16-24.
- Identification by Difference-in-Differences approach: Compare outcomes of affected group and unaffected older group before and after MW change.





Supplementary: Reduced-form regression of age specific MW-bite and BC-Indicator interaction.

Empirical Challenges

- Announcement effects: Agents might react before the reform
 ✓ Include age specific announcement period interactions
- ◆ Spillover effects: Older groups might be used as substitutes
 ✓ Include age specific reform interactions for unaffected old

X Not fully resolved:

Age specific business cycle effects: Young workers might react differently to BC fluctuations

- \Rightarrow Allow for age specific-trends, -seasonality, and -interactions with unemployment rate (UR) of 25-34 year olds
 - Lack of BC-variation pre 2008 to capture full dependency
- ⇒ Include an age specific, binary recession interaction term to disentangle MW reform effect w. and w/o. recession
 ✓ Only viable recession dummy after second reform
- ⇒ Allow for age specific-interactions with UR of older workers to vary at reform and/or recession thresholds
 ★ Lack of variation to disentangle effects

Empirical Results



Change in probability to be employed after reform "x" compared to 20-21y/or

Reform 1	All Industries	High MW-bite Industries
Age 16-17	0	0
Age 18-19	0	0
Reform 2		
Age 16-17	negative	strongly negative
Age 18-19	0	(negative)

Additional Outcomes

Probability to	Enter Firm	Exit Firm	Enrol in Education
Reform 1	0	0	0
Reform 2	negative	0	positive

Implications

- Conclusion: There doesn't seem to exist a universal MW-effect and analyzing impacts of a MW change in one particular economic environment might not show the whole picture.
- Implication: Given the overall target of the government (e.g. employment stability vs. temporary output maximization), the effects have to be anticipated and the MW set accordingly.
 Employment stability by a dynamic MW over the BC?