



MISSION

Our mission is to ignite the virtual thinking of appeals for a more sustainable world

ABOUT US

TheHacedor is a digital fashion house that is operating at the intersection of 3D visualization of apparel and the creation of immersive experiences for the fashion industry.

<https://linktr.ee/TheHacedor>

JOIN US

CURRENT OPENING

Manager and Business Developer (CO-FOUNDER)

About the role:

The Hacedor is looking for an ambitious and energetic Business Development Manager to help us expand our clientele. You will be the face of the company dealing with potential and acquired clients, and will have the dedication to create and apply an effective sales strategy.

The goal is to drive sustainable financial growth through boosting sales and forging strong relationships with clients.

This is a full-time, remote position.

What you will do with us at The Hacedor:

- Developing business proposals and seeking opportunities for the company to grow/expand.
- Contacting potential clients to establish relationships and arrange meetings.
- Planning and overseeing new marketing initiatives.
- Researching organizations and individuals to find new opportunities.
- Proposing and executing client retention plans/strategies.
- Attending conferences, meetings, and industry events.
- Developing quotes and proposals for clients.
- Organizing training for team members and helping them develop their skills.
- Collaborating on a daily basis with the Product Manager.



- Promoting the company's products/services
- Addressing or predicting clients' needs/requirements
- Preparing sales contracts while ensuring adherence to law-established rules and guidelines
- Keeping records of sales and revenue
- Working on our online presence

Who you are:

- You are passionate about fashion and immersive technology.
- You have professional experience in business development and digital marketing
- You have excellent English verbal and written communication skills
- You can work independently and in groups within an international work environment.
- You are responsible

Preferred Qualifications:

- Proven working experience as a business development manager, sales executive or a relevant role
- Proven sales track record
- Experience in customer support is a plus
- Proficiency in MS Office and CRM software (e.g. Salesforce)
- Proficiency in English
- Market knowledge
- Communication and negotiation skills
- Ability to build rapport
- Time management and planning skills
- You know google analytics + SEO

It is required to complete a test task.

Please note that this position is not paid

If you are interested in this opportunity, please apply by sending your CV & portfolio to hello@thehacedor.com, work@thehacedor.com, Include the job title you are applying for in the email subject.