Seeking: CEO partner for a unique robotics startup

## Information:

We are two highly motivated individuals coming from a computer science and linguistics background, and we are in the process of forming a startup focusing on the development of advanced deep-learning middleware for robots to perform operations with human precision. Our approach is based on cognitive science and uses non-invasive human Brain Computer Interfaces (BCIs) for training machine learning models to classify Electroencephalography (EEG) data into translatable motion commands. Since we are both from technology-oriented backgrounds, we are looking for a third partner from a business background to join our team.

We are seeking a business minded individual with passion for driving cutting edge technology towards use with suitable clients. We are ideally looking for candidates who are aware and knowledgeable of the current Industry 4.0 landscape, and are capable of assessing key facts and making decisions quickly - in order to secure valuable contacts with industry clients and partners. It would be of a very high advantage if you come from a computer science background, e-commerce or fin-tech backgrounds and have experience with Business to Business (B2B) operations. Additional important tasks would also include the formulation of a marketing strategy, as well as continuous SWOT analysis against the current B2B robotics and computer vision software backdrop - including formulation of sound advice concerning the direction of the startup. We are currently remotely based in Potsdam and Berlin, and one of the founders is from Hasso Plattner Institute.

## Key Skills/Requirements:

- Bachelor or Masters in Business studies or related field
- Interest in deep tech, computer vision and robotics market sectors
- Understanding of the current Industry 4.0 landscape, particularly:
  - Digital Twins
  - Smart Factories
  - o Computer Vision
  - o IoT (internet of things)
  - Industrial Robotics
  - Automotive Systems and Manufacturing
- Experience in the startup (GmbH or UG) formation process in Germany, or at least understanding of the legal process
- Experience or clear understanding of the process of conception, development and marketing of software MVPs for B2B clients

- Understanding of the high-tech German and wider European (EU and non-EU, and possibly global) computer vision-oriented manufacturing, automotive and robotics sectors and B2B practices
- Fluent and German and English are required (plus a third language if applicable, but not necessary e.g., Russian, Spanish, French, Japanese or Mandarin)

If interested, please write a cover letter and send your CV to: <a href="mailto:vladeta.stojanovic@hpi.de">vladeta.stojanovic@hpi.de</a>