

Dear Sir/Madam,

RE: Seeking potential partner(s) for my start-up.

I am a PhD degree holder in Environmental and Resource Management from the Brandenburg University of Technology, Cottbus-Senftenberg. I collaborate as a research fellow and project assistant with the BTU, Cottbus. My area of focus is end-use energy efficiency and international environmental law. I have almost a decade of experience in environmental sustainability, global-best practice policies for the advancement of energy efficiency in appliances and modeling emissions and energy savings potential of energy efficiency measures. I am also trained in business development by the Potsdam Entrepreneurship Experience Lab which enable participants to transfer application-oriented research results and innovation projects into customer-oriented business models.

I am establishing a personal business that would focus in carbon accounting and reporting in small and medium enterprises in the energy-intensive sectors (such as glass manufacturers). I intend to help businesses in their carbon neutrality planning and to account for scope 1 and 2 emissions with a view of scope 3 emissions accounting in the medium- to long-term. I also aim to assist import-dependent companies in analyzing emissions data notably, businesses that would be regulated under the Carbon Border Adjustment Mechanism (CBAM). I am passionate about sensitizing businesses on sustainable practices towards green growth and its benefits in their overall value chain.

I am seeking potential partner(s) with passion in the field of sustainability to collaborate with me and drive the concept of green-growth notably in SMEs in the energy intensive sectors. Interested person should be able to speak the German language with a professional background in the area of sustainable development or environmental management. Experience in corporate greenhouse gas accounting, sustainability reporting, and interest in CBAM, will be appreciated.

If this is within your interest, then I can schedule to have a detailed conversation with you at a convenient time. I could be contacted through the phone number (01624089302) and/or e-address ([ezeamana@b-tu.de](mailto:ezeamama@b-tu.de)).

Thank you for your kind attention.

Best regards,

Dr. Anayo A. Ezeamama.