

Co-Founder (Business Lead) - Catalumia

Location: Potsdam / Berlin

Stage: Research-based spinout (EXIST / early-stage)

Catalumia is developing a light-driven technology for decentralized hydrogen peroxide generation for water-related applications (e.g., greenhouse irrigation, water treatment, industrial systems).

We are looking for a **business-oriented co-founder (Business Lead)** to join the founding team and drive the transition from academic research to a scalable company.

Your Role

- Lead market entry and go-to-market strategy
- Conduct market and customer analysis in water-related sectors
- Develop business model, financial planning, and funding strategy
- Support grant applications (e.g., EXIST) and investor outreach
- Build partnerships with pilot customers and industry stakeholders
- Contribute to company formation and early-stage operations

Your Profile

- Background in business, engineering, or technology management
- Experience in startups, consulting, product, or business development
- Strong interest in climate tech, water systems, or sustainable chemistry
- Ability to work in an early-stage, uncertain environment
- Motivated to build a company from research

What We Offer

- Opportunity to co-found a deep-tech startup
- Access to university research environment and support programs
- Potential participation in EXIST or similar funding schemes
- Strong technical foundation and early industry interest

Current Team

- Scientific founder (photocatalysis & materials)
- Reactor engineering expertise