

Einladung zur nächsten Veranstaltung des Potsdam Research Seminar in Economics

Sehr geehrte Damen und Herren,

Wir laden Sie herzlich zur nächsten Veranstaltung des Potsdam Research Seminar in Economics

am **19.12.2017** ein.

Das Seminar findet von **14.00 bis 16.00 Uhr** (c.t.) in Raum **3.01.231** statt.

Referentin:

Prof. Dr. Johanna Mollerstrom (*Deutsches Institut für Wirtschaftsforschung, DIW*)

Thema des Vortrages:

No Gender Difference in Willingness to Compete When Competing against Self

Abstract:

We report on two experiments investigating whether there is a gender difference in the willingness to compete against oneself (self-competition), similar to what is found when competing against others (other-competition). In one laboratory and one online market experiment, involving a total of 1,200 participants, we replicate the gender-gap in willingness to other-compete but find no evidence of a gender difference in the willingness to self-compete. We explore the roles of risk and confidence and suggest that these factors can account for the different findings. Finally, we document that self-competition does no worse than other-competition in terms of performance boosting.

Wir freuen uns auf Ihre Teilnahme.